Trinnovo Group is a fast-growth, international recruitment company that delivers innovative talent solutions across contingent search, retained, both C-suite and multi-hire campaigns.

Trinnovo Group saw the value of our extensive Bullhorn experience and contacted us to undertake a migration project that ensured a secure transition from three different Bullhorn systems to a new single Bullhorn CRM.

Key objectives

Trinnovo Group was looking to merge three different Bullhorn databases into one unified system to ensure no overlaps and crossovers between common sectors, job categories and roles.

Their key objectives were to:

1. Create a feature-rich CRM that provides a single source of truth.
2. Improve and create new workflows that meet new industry needs.
3. Increase ROI and facilitate the Accounts Managers to work with big key accounts.

The Kyloe solution

With over 450 implementations completed and 100+ years of Bullhorn experience, we were confident that we were able to help Trinnovo Group meet their goals.

Key elements of our solution included:

- Dedicated project management team to guide and help Trinnovo Group.
- Process review and advice and project scope definition.
- Integration of Kyloe DataTools to enable deduping.
- Streamline processes and create new workflows to satisfy Trinnovo Group's needs.

"The Kyloe team was vital on our migration project - their management skills were incredibly beneficial to guide us on defining our new Bullhorn workflows.

I would highly recommend Kyloe Partners for any Bullhorn migration project"

Helen Foreman, Systems Success Partner, Trinnovo Group